



# Preferred Client UPDATE

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Working hard to keep you informed



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### Call Now for a Free Market Evaluation

At CIR REALTY meeting all of your real estate needs is our goal. We look forward to hearing from you as we are happy to answer ANY questions you may have.

### Inspiration of the Month

"Success is stumbling from failure to failure with no loss of enthusiasm."

- Winston Churchill

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LUXURY PORT/OLIO INTERNATIONAL

## What's Happening in Calgary<sub>(and area)</sub>...

**Calgary, February 3, 2014 - According to CREB (referencing metro Calgary stats only)...Positive Start to the New Year. Sales activity and prices improve over 2013.** On the heels of a strong year of sales growth, January sales in the city of Calgary totaled 1,440 units, a 17% increase over the previous year.

### Active Listings as of February 3, 2014\*

	Count	Average Price	Ave. DOM
Single Family	3,071	\$677,436	79
Condominium	1,274	\$472,387	73
<b>Combined Residential Active Listings</b>	<b>4,345</b>		
Rural With Home	734	\$1,178,023	145
Rural Land	477	\$875,578	204
<b>Total Rural</b>	<b>1,211</b>		
<b>Total MLS Active Listings</b>	<b>5,556</b>		

### Sales for January 2014\*

	Count	Average Price	Ave. DOM
Single Family	1,251	\$495,604	49
Condominium	545	\$330,199	46
<b>Combined Residential Sales</b>	<b>1,796</b>		
Rural With Home	65	\$700,220	108
Rural Land	17	\$520,897	229
<b>Total Rural</b>	<b>82</b>		
<b>Total MLS Sales</b>	<b>1,878</b>		

\* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

## Five Baby Proofing Basics for Your Home

**CABINETS** Babies can get into danger by exploring cabinets, especially those in the kitchen and bathroom. Move all potentially poisonous substances and sharp objects into locked cabinets. Better yet, purchase childproof safety latches for all the cabinets in your home—regardless of what they contain.

**ELECTRICAL OUTLETS** Babies can get a shock by sticking their fingers or objects into plug outlets. Unless outlets are behind heavy furniture or up high and inaccessible to your little one, close them off with safety plugs or with safety covers that snap shut when the outlet is not in use.

**CRIBS** As soon as your baby starts trying to pull himself up, move the crib mattress to its lowest position and remove all objects (including mobiles, crib toys) that he could climb up on to get out of the crib.

**DRAPERY & BLIND CORDS** These pose a strangulation hazard, since babies can become entangled in them. Tie them up and out of your baby's reach.

**FURNITURE** Unstable wall units, dressers, bookcases, or tables can topple over on babies who try to climb up on them. Have wobbly furniture repaired, or bolt questionable pieces to the wall.

### CIR REALTY TIPS

## This Year, Get Valentines Day Right.

Whether you are a Valentines Day pro or still in trouble for doing Valentines Day wrong last year, Martha Stewart has suggestions on how to make the most romantic day of the year fun and easy.

From desserts, special valentines day menus, flower ideas and cocktail recipes to craft and game ideas for the kids, you can find something that works for you by visiting Martha Stewart's

website and searching "Valentines Day." If you can't cook or scrapbook you can also check out the comprehensive list of romantic movies that go well with take out or order in pizza.

Our Favorite *The seed-starter valentine kit. Give flower seeds with little pots to your valentine. Use a rubber stamp to make hearts and sweet messages on the packets!*

\* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY™

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