

Because a Great Experience Begins with a Great Agent.™

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Tao Guo

403-828-6689 www.guo-tao.com
 B 403-247-7770 tguo@cirrealty.ca

Your Dedicated CIR REALTY Real Estate Representative

HOME OWNER TIPS OF THE MONTH



If you bought a home in the last recession, how much money would have you made by now?

Everyone knows that real estate is a long term game. That being said, when the market begins to suffer, consumer confidence in real estate investing tends to go down. But is there any justification for this lack of confidence? Statistically speaking, quite the opposite is true.

According to the Calgary Real Estate Board Statistics Package, people who purchased a home in 2010 (mid recession) would have seen a 19% increase in the price of real estate. Assuming you put 20% down, that is a 100% return on your investment.

Warren Buffett's famous quote, "Be fearful when people get greedy. Be greedy when people get fearful" rings very true in this marketplace. Anytime a market slows opportunities to capitalize for long term gains exist. Speak with your REALTOR today to understand how a purchase today can set you up for success tomorrow. ■

CIR REALTY is Giving Away a Trip to Sunny San Diego!

This fall, CIR REALTY is giving away an all inclusive family trip to San Diego - flights, accommodation, theme park tickets and spending money all included!

No Purchase is Necessary to Enter.

You must enter by October 31st at www.cirrealty.ca to enter. The grand prize draw takes place on November 2nd, 2015.

As part of this special contest, the REALTORS® at CIR REALTY have offered to do a complimentary home evaluation or real estate review to anyone who requests one when they enter (you can select this on the registration page should this be of interest to you).

The winners of CIR's last family vacation are heading to Disneyland in October, so don't miss out on this great opportunity and enter to win today! ■

Market Stats

OCT 1, 2015 - ACCORDING TO CREB (referencing metro Calgary stats only)...

Prices ease as expected.

Inventories rise as sales activity softens further.

Following four months of relative stability, unadjusted benchmark prices eased as expected in Sept to \$456,100, a 0.26% decline compared with last year.

ACTIVE LISTINGS as of October 1, 2015* // **SALES** for Sept 2015*

	COUNT	AVERAGE PRICE	AVERAGE DOM
Single Family	5834 // 1387	\$749,284 // \$505,577	70 // 45
Condominium	2839 // 527	\$432,735 // \$326,444	71 // 50
Combined	8673 // 1914		
Rural with Home	1 // 0	\$424,900 // n/a	337 // n/a
Rural Land	644 // 29	\$881,144 // \$274,693	266 // 231
Total Rural	645 // 29		
Total MLS	9318 // 1943		

* All numbers gathered for the Listings and Sales stats are compiled from metro Calgary and rural southern Alberta areas

* Not intended to solicit buyers or sellers currently under contract. If you do not wish to receive this publication, please contact the email sender to be removed from the mail list. Thank you, CIR REALTY®



CALL NOW for A FREE MARKET EVALUATION

At CIR REALTY meeting all of your real estate needs is our goal.

We look forward to hearing from you as we are happy to answer any questions you may have.