

Benefits of a Team vs Single Agent

1. Energy the team brings
2. Become 'we' instead of 'I'
3. Moral support
4. Mass collaboration
5. More new ideas
6. Different strengths
7. Handles more people at the same time
8. Power of duplication
9. Co-operation
10. Specialists, admin, buyers agent, mls agent, sales agent
11. Collective knowledge
12. More reference materials
13. Dominant focus
14. Others can cover so you can take time off & continue doing business when you're not there
15. Loyalty partners
16. More leads
17. Sounding board
18. Constructive criticism & pointers from team to improve
19. More credibility
20. Access to more resources
21. More efficient
22. Better time management
23. Better service
24. Sharing expenses
25. Have a lunch partner
26. Synergy
27. Expertise in different areas
28. Protection...someone has your back
29. Story sharing for humor & learning purposes
30. Benefit of different age demographics
31. Can blame team leader if things go south
32. Delegate tasks you don't like to do
33. Provides certainty
34. Allows for variety
35. Allows for connection (allows for different personality matches)
36. Access to more resources
37. Help with a job that takes two ie. measuring houses
38. Inspire each other