

Services that a Realtor Can Offer Buyers

1. Insurance companies
2. Lawyer
3. Mortgage broker
4. Home inspector
5. Info on schools & community association
6. Maps
7. Neighborhood specific coupons
8. Loyalty & dedication
9. Time to see what clients want
10. History of properties & neighboring properties
11. Area info (ie) shopping etc
12. Dinner coupons
13. 2 for 1 coupons
14. Connection to neighborhood churches & other groups
15. FSBO info & pitfalls
16. Good medical people (ie) doctors, dentists
17. Stress free environment for making purchase
18. Buyer agency
19. All mls info
20. Market trends
21. Viewing of property
22. Condo document review expert
23. Good negotiating skills
24. Past buyer experiences to assist their decision making process
25. Education on things to know about a home
26. Contract & detailed review
27. Resale programs / incentives
28. Tips on home repairs / renovations
29. Re-key the home on possession
30. Knowledge of the city (ie) transit, crime stats, amenities, schools
31. Statistics (ie) sales
32. Knowledge of special programs for first timers
33. Driving
34. Logic & reason
35. CMA (establish market value)
36. Explain options
37. Auto notification search