

## Ways to Market Your Real Estate Business

- 1. Bus benches
- 2. Bus stop enclosures
- 3. Advertising on a bus
- 4. Farming an area
- 5. Kiosks in the mall
- 6. Network with mortgage brokers, lawyers & banks
- 7. Bank kiosk
- 8. Home businesses
- 9. Volunteering
- 10. Charity drives
- 11. Community involvement
- 12. Welcome Wagon
- 13. Magazines
- 14. Flyers
- 15. Gifts
- 16. Service
- 17. Newspaper (CREN, Calgary Herald)
- 18. Internet
- 19. Website
- 20. Holidays
- 21. Teaming up (diversify)
- 22. Business cards
- 23. Business cards with your picture
- 24. Trade shows
- 25. Virtual tours
- 26. Open houses
- 27. Networking (conferences, conventions, committees & clubs)
- 28. Facebook
- 29. Sphere of influence (friends & relatives)
- 30. Past clients
- 31. TV ads
- 32. Radio ads
- 33. Direct Mail
- 34. Cold calling
- 35. Door knocking
- 36. Email campaigns
- 37. Buying & selling seminars
- 38. Builders
- 39. Supply moving vans